



2007 Academy for Leadership Strategies

**Presented by the Florida Association of Insurance and Financial Advisors
A Regional Training Program For All 2007/2008 Local Association Volunteer Leaders,
Officers, Directors, Committee Chairs and Association Executives**

FAIFA's 2007 Academy for Leadership Strategies is a brand new program which is taking the place of the Association Leadership Conference (ALC). This new program is designed to give local association Board Members and Committee Chairs the tools they need to not only have a successful association year but to exceed all expectations. Please make plans now for your entire 2007/2008 Board of Directors to join us so you can all learn together new leadership strategies to maximize your leadership potential and to make your Board the best it can be.

FAIFA Academy for Leadership Strategies – Revised Schedule

Time: 10:00 AM to 3:00 PM, Lunch Included

- ❖ **Thursday, July 26, 2007, Northwest Florida, Ft. Walton, Location TBA**
- ❖ **Friday, July 27, 2007, Northeast Florida, Jacksonville, Location TBA**
- ❖ **Tuesday, August 7, 2007, West Central and Southwest Florida, Tampa, Location TBA**
- ❖ **Tuesday, August 14, 2007, South Florida, Ft. Lauderdale, Location TBA**
- ❖ **Wednesday, August 15, 2007, Central Florida, Orlando, Location TBA**

FAIFA Academy for Leadership Strategies – Program Overview

- ❖ **The Special Nature of Associations**
- ❖ **Who are We and What Are We Doing Here?**
- ❖ **The Challenges Ahead**
- ❖ **Obligations of Leadership**
- ❖ **Keys to Achieving and Sustaining Success**
- ❖ **Communications**
- ❖ **Problem Solving and Conflict Resolution**
- ❖ **Consensus Building, Dialogue and Decision Making**
- ❖ **Building an Effective Leadership Partnership**
- ❖ **The Partnership with the Members**
- ❖ **Balancing Today's and Tomorrow's Expectations**
- ❖ **Delivering Value to Members – A New View**
- ❖ **Ensuring the Future: Leadership Succession and Development**
- ❖ **Your Association's Action Plan**

Local association leaders: Don't miss a special bonus Keynote presentation on leadership, Tuesday, July 10, during lunch at the FAIFA Career Advancement Conference. This can't miss session will be presented by international and inspirational speaker Manny Garcia-Tunon. Manny will show you how to live life to the fullest by reaching your goals.

Please fill out the enclosed Registration Form to register for the FAIFA Academy of Leadership Strategies you will be attending and return to the FAIFA office by July 10, 2006.

FLORIDA ASSOCIATION OF INSURANCE AND FINANCIAL ADVISORS

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2007 FAIFA Academy for Leadership Strategies Registration Form

Two Easy Ways to Register:

Fax to FAIFA at (850) 422-2762, or mail to FAIFA, 1836 Hermitage Blvd., Ste 200, Tallahassee, FL, 32308, by **July 20, 2007**.

Local Association Name: _____
Date and Location of ALS you will be attending: _____
Contact Name: _____ Phone: _____

Note: To maximize your participation in the ALS, especially the planning session, please make sure all of your Board members attend and plan to stay the entire time.

Officers: (Please print the name of all 2007/2008 Officers who will attend)

President: _____
President-Elect: _____
Past President: _____
Vice President: _____
Secretary: _____
Treasurer: _____
National Committeeperson: _____
Other: (List Title) _____
Association Executive: _____

Directors: (Please print the names of all Directors who aren't listed either as Officers or Committee Chairs)

Committee Chairs: (Please print the name of all 2007/2008 committee chairs who will attend)

Membership: _____
Professional Development: _____
Program: _____
APIC/Legislative: _____
Health/AHIA: _____
FAIFAPAC: _____
Other: _____
Total: _____

If any of the above volunteer leaders change their plans and are not able to attend, or if you would like to add someone, please let us know ASAP so we can plan for appropriate space and guarantee the lunch count. If you have any questions, please call Sharon Heierman or Tom Ashley at the FAIFA office at (850) 422-1701.

We look forward to seeing you at the FAIFA 75th Anniversary Career Advancement Conference at the Doral Golf Resort and Spa in Miami and at the FAIFA Academy for Leadership Strategies in August.