

# Sneak Preview

## What's in a title?

Sometimes nothing, but sometimes a title can be so important. That is the case with the 76<sup>th</sup> Annual Career Advancement Conference & Expo, entitled **Exceptional Learning 2008**. There will be vital courses and seminars to help you enhance your business and sharpen your skills. No matter what line of business or specialty you practice, there will be courses to benefit all FAIFA members. Also, the Expo will feature vendors with cutting edge products, services and programs designed to boost your bottom line!

The conference takes place at the beautiful Hyatt Grand Cypress Resort, which features amazing amenities and recreational activities. The resort is adjacent to Disney World, in Orlando. And don't forget those pencils with erasers, as hackers and aces can join us to tee it up in the annual FAIFAPAC Golf Tournament.

Advance your business and career and have a great time doing it. Register today online at [www.faifa.org](http://www.faifa.org) or fill out the registration form.

## Conference Highlights!

One Day Registration for only \$99 on Monday, July 14, 2008. A full day of professional development opportunities guaranteed to open up your mind to new possibilities.

Breakout sessions facilitated by industry experts who help enhance your knowledge base:

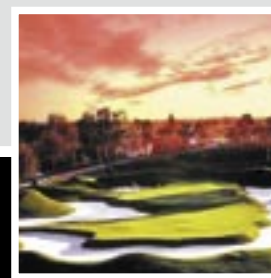
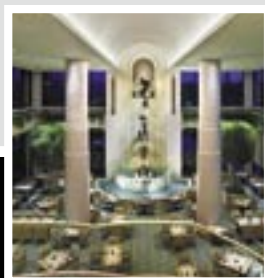
- Baby Boomers & Retirement—Will it be Boom or Bust, John Curry, CLU, ChFC, LUTCF
- Premium Discounts for Hurricane Loss Mitigation, Paul Brawner, AIP
- How to Protect Yourself Legally as Insurance Agents, Margie Barrie
- Health Insurance 2008—An Overview of the Past, Present and Future of Health Insurance, Tim Pitcher
- Carve Out Planning Techniques for Successful Business Owners and Professionals, Greg Gagne
- Tax Trap Avoidance in the Senior Market, Stephen Toth, CLU, ChFC
- Health Insurance 2008 with a Focus on Consumerism, Mark Lam, CFCI
- Trust Owned Life Insurance, Bob Berk.



## Main Platform Speakers:

- Bryan Dodge, "How to Build a Better You"
- Don White, CLU, ChFC, AEP "Five Things You Can Do to Get To the "Top of the Table" and Stay There"
- Also, Florida CFO Alex Sink and NAIFA CEO John Healy, CAE have been invited to join us.
- ❖ **Bonus Session:** Long Term Care NAIC Ongoing Training taught by Jeff Sadler to satisfy the 4-hour ongoing LTC requirement on July 16, 2008.
- ❖ **FAIFAPAC Golf Tournament:** Sunday, July 13, 2008. The tournament will be held at the Orange County National Golf Course.
- ❖ **Hotel Reservations:** The Hyatt Regency Grand Cypress Resort, in Orlando, is our host hotel. Call (407) 239-1234 and tell them you are with FAIFA to get our group rate of \$169. Make it a vacation as group rates are available 3 days before and after the conference.

***Florida Association of Insurance and Financial Advisors  
76<sup>th</sup> Annual Career Advancement Conference & Expo  
~ Exceptional Learning 2008 ~  
July 14-16, 2008, Hyatt Regency Grand Cypress Resort, Orlando, FL***



# 76th FAIFA CAREER ADVANCEMENT CONFERENCE

JULY 14-16, 2008 • HYATT REGENCY GRAND CYPRESS RESORT • ORLANDO, FL  
 FLORIDA ASSOCIATION OF INSURANCE AND FINANCIAL ADVISORS • (850) 422-1701 • [www.faifa.org](http://www.faifa.org)

## REGISTRATION FORM

**Mail Registration & Payment To:**  
**Florida Association of Insurance & Financial Advisors (FAIFA)**  
**1836 Hermitage Blvd., Ste 200**  
**Tallahassee, FL 32308**

*Or register on-line at [www.faifa.org](http://www.faifa.org)*

**Separate Form Required for Each Primary Registrant**

**1. PRIMARY REGISTRANT INFORMATION** (please PRINT clearly)

NAME & DESIGNATIONS \_\_\_\_\_

FIRST NAME FOR BADGE \_\_\_\_\_ LICENSE # \_\_\_\_\_

PRIMARY COMPANY \_\_\_\_\_

MAILING ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
 ( ) ( ) ( )

WORK PHONE \_\_\_\_\_ FAX \_\_\_\_\_  
 ( ) ( )

CELL \_\_\_\_\_

EMAIL \_\_\_\_\_

**2. IN CASE OF EMERGENCY CONTACT:**

NAME \_\_\_\_\_

RELATIONSHIP \_\_\_\_\_  
 ( )

WORK PHONE \_\_\_\_\_  
 ( )

HOME PHONE \_\_\_\_\_  
 ( )

CELL PHONE \_\_\_\_\_

**3. SPOUSE/GUEST REGISTRATION**

Spouse/Guest Name \_\_\_\_\_

First Name for Badge \_\_\_\_\_

**Note:** Spouses/guests who are licensed agents and/or members of FAIFA must complete a separate registration form and pay the member or non-member fee.

**CANCELLATION POLICY FOR CONVENTION REGISTRATION:**

Before June 9, 2008 – Full refund less \$25.00 processing fee  
 After June 23, 2008 – We are sorry, but no refunds, no exceptions. Once we have given guarantees to the hotel, we have to pay for the number we have guaranteed.

**HOTEL RESERVATION INFORMATION:**

The Hyatt Regency Grand Cypress Resort is our host hotel. All reservations must be made through the Hotel's reservation department by calling **(407) 239-1234**. You must **mention that you are with FAIFA to receive our group rate of \$169**. This rate will be available three (3) days pre and post of official meeting dates, based on room availability. Do not delay making your room reservations; we expect to sell out our room block very quickly due to the popularity of this hotel. **All reservations must be made prior to June 20, 2008**. Reservation requests received after the cut-off date will be based on availability and at the Hotel's prevailing rates.

**4. REGISTRATION FEES**

(Registration includes and is required for convention meal & social functions, seminars, and admittance to general sessions.)

**FULL REGISTRATION\* – FAIFA Member**

- **Early Bird Discount** (Before June 9, 2008) ..... \$265. \$ \_\_\_\_\_
  - **Regular Registration** (After June 9, 2008) ..... \$340. \$ \_\_\_\_\_
- \*Full conference registration required for voting delegates.

**FULL REGISTRATION - Licensed Non-Member of FAIFA**

- **Early Bird Discount** (Before June 9, 2008) ..... \$405. \$ \_\_\_\_\_
- **Regular Registration** (After June 9, 2008) ..... \$485. \$ \_\_\_\_\_

**SPOUSE/GUEST**

(non-licensed, non-member of FAIFA) ..... \$180. \$ \_\_\_\_\_

**ONE DAY PASS for July 14, 2008**

(Does not include Monday evening event)  
 FAIFA Member – Registration Fee ..... \$99. \$ \_\_\_\_\_  
 \*Full conference registration required for voting delegates.

**ONE DAY PASS for July 14, 2008**

(Does not include Monday evening event)  
 Non-Member of FAIFA – Registration Fee ..... \$149. \$ \_\_\_\_\_

**BANQUET TICKETS FOR NON-REGISTERED GUESTS:**

(Also available on site)  
 Tuesday, July 15, 2008, President's Reception  
 & Banquet ..... \$90. \$ \_\_\_\_\_

**GOLF TOURNAMENT**

Registration Fee ..... \$75. \$ \_\_\_\_\_  
 Golf Handicap \_\_\_\_\_

TOTAL REGISTRATION FEES ENCLOSED: ..... \$ \_\_\_\_\_

**5. PAYMENT METHOD**

- Check Enclosed** (Make payable to FAIFA)  
 If paying by check, mail to FAIFA
- Credit card**     **Visa**     **Master Card**  
 If paying by credit card, you can also fax your registration to FAIFA (850) 422-2762

Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Name as it appears on card \_\_\_\_\_ CVV number on card \_\_\_\_\_

Billing address of credit card \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

\$ \_\_\_\_\_  
 TOTAL AMOUNT TO BE CHARGED

**6. Is this your FIRST FAIFA Conference?**

- Yes  No